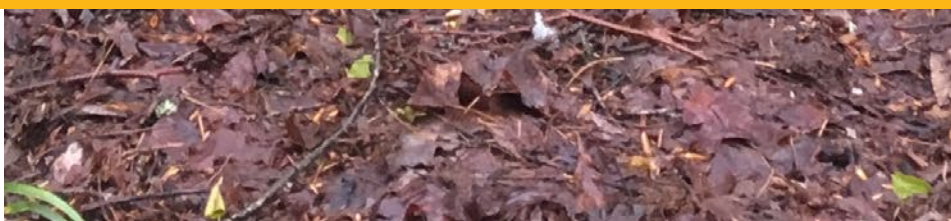




2019

ANNUAL REPORT







# OUR MISSION

## WORKING TO BRING BC'S AGRICULTURE TO OUR STUDENTS

The BC Agriculture in the Classroom Foundation (BCAITC) is a registered charity #891720161RR0001 whose purpose is:

- To promote the value of agriculture, sustainable food systems and the protection of BC's agricultural resource base to our educators, students and society
- To provide educators and students with quality educational resources, programs and other agricultural information that highlight agriculture as an important part of our economy, health, and way of life
- To enable students to make informed decisions about food choices, food safety, and other agricultural products
- To partner with education, agriculture, health, and business communities to develop, implement, and evaluate quality initiatives
- To build the relationship between BCAITC and its stakeholders to accomplish the purpose of the Foundation
- To promote careers in agriculture as a viable and desirable career choice



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# PRESIDENT'S REPORT

GERRY KASTEN



With 2019, another year has come and gone, as is the nature of the years. I'm happy to report on another year of success for BCAITC and our programs.

Key to this year's success has been BCAITC's efforts to expand the reach of our programs:

- Our very popular Spuds in Tubs program will be reaching significantly more schools through a rotational basis in this and coming years.
- A Ministry of Health evaluation showed that our keynote programs, the BC School Fruit and Vegetable Nutritional Program + Milk, are running well, and have been exemplary in achieving such goals as increasing awareness of BC grown produce amongst students and their parents, increasing students' willingness to try new foods, and getting more students asking their parents to purchase BC grown produce.
- And a highlight of this year has been the public presentation of our revised Grow BC map. It has morphed from a poster-sized map displayed in many classrooms to an online, interactive map where students can look for where commodities are produced or to look at what is produced in various regions; find it at <https://www.bcaitc.ca/resources/grow-bc-guide-bcs-agriculture-resources>.
- We have increased our ongoing presence on social media this year.
- Our Summer Institute for teachers had 36 participants this year, enjoying farm tours and a critical analysis of agriculture in BC.

- A personal highlight was working with other board members and program staff, promoting BCAITC educational resources in our booth at the Pacific Agriculture Show.

Our donor support has remained strong throughout the year, as well. We were very grateful to receive almost \$10,000 raised at the silent auction by the glittering attendees at this year's BC Agriculture Gala. We also hosted our own Sips and Sprouts friend-raiser in April, enjoying appetizers prepared by some of the Take a Bite of BC program's secondary school culinary students. This was a great opportunity to profile our programs and afford donors and friends an opportunity to meet and chat with board members and staff in an informal environment.

As it happens each year, we bid long service board members a fond adieu, and welcome new representatives to the board. We said au revoir to Joe Massie (who will continue to work with us, teaching at the Summer Institute), Clayton Botkin, and Kathy Hope. And, we were excited to welcome new members Melanie Lantz, Michelle Johnsrude, and Marc Schutzbank.

And the final word must always go to recognizing the efforts of the BCAITC staff: without the hard work of the program and administrative staff, the Foundation would not have the success we currently enjoy. And the board is always appreciative of the tireless work of our Executive Director, Pat Tonn, whose insights and liaison expertise with educators, industry, and government ministries continue to position the BCAITC as a national leader in primary and secondary agriculture education.



# EXECUTIVE DIRECTOR'S REPORT

PAT TONN



Our foundational programs featured throughout this report have continued to be successful in both expanding to more classrooms and appreciation from teachers. The message about BC agricultural products, farming, and careers in the sector is reaching students at all grade levels. Our programs are in over 90% of classrooms in BC and teachers are excited to learn ways they can integrate BC agriculture into their classroom teaching.

We strengthened our communication strategy this year and added a new event called "Sips and Sprouts" to bring together friends of AITC through learning about food and chef techniques, organics and container gardens, all while tasting the best of BC! To be able to reach more teachers, students, and partners with a larger array of educational resources on our website and in classrooms, we updated GIS map and online version of our Grow BC: A Guide to BC's Agriculture Resources. It is on our website under the Educational Resources tab. Thanks to all agricultural associations and professionals who helped us in updating and producing this remarkable resource.

We expanded our partnership with Agriculture in the Classroom Canada with several new initiatives. The first was a new storybook entitled "Blossom's Big Job" that was read in classrooms as a part of Canadian Agriculture Literacy Month in March. We started a new summer program: Educators Agriculture Tour (EAT). Teachers from all over the province were immersed in agriculture for two full days in August. They toured farms in the Fraser Valley, took part in hands-on cooking lessons, and learned from panel discussions lead by experts in the industry. The new thinkAG sheets were highlighted as resources for teachers to use in secondary classrooms. In the fall, the national resource "What's in Your Lunch Box" was introduced to the Home Economics Teachers' Conference and Student Teachers' workshops, a great new resource to explore Canadian produced agricultural products, from farm to table.

Our efforts to bring BC's agriculture to our students in all corners of the province were heightened this year through the start of our BCAITC Teacher Ambassador Team to put more emphasis on professional development for teachers.



In the spring next year, you will see hundreds of bright red Canadian Liberator tulips that students have planted on school grounds around the province to celebrate the 75th anniversary of the role Canadian troops played in the liberation of European countries at the end of World War II.

From our dedicated Board of Directors and Staff, a special thank you to all who answered our call to help build these programs with financial, educational, and agricultural expertise! We request your continued support of our Foundation, there is more work to be done in the field!



## BOARD OF DIRECTORS



**President**  
Gerry Kasten MSc, RD, FDC  
Public Health Dietitian



**Treasurer**  
Kurt Bausenhaus CPA, CA  
Partner, KPMG LLP



**Melanie Lantz** BSc (Ag), PAg  
Commercial Agriculture, RBC



**Sydney Massey** MPH, RD  
Registered Dietitian,  
BC Dairy Association



**Michelle Johnsrude** BSc, BEd  
Teacher



**Vice President**  
John Munro BSc, MEd  
Teacher School District #34 – Abbotsford



**Secretary**  
Gurinder Cheema BA, BEd, MEd  
Creekside Hothouse Ltd.



**Donna Jack**  
Producer/ Women's Institute



**Marc Schutzbank** MSc, BC, BSBM  
Fresh Roots



**Chantal Keely** BSc  
Senior Relationship Manager,  
Farm Credit Canada

## STAFF



**Pat Tonn** BHEC, BEd  
Executive Director



**Damon North**  
Programs Office Manager



**Emma Sweeney**  
Communications and  
Garden Coordinator



**Amy Stafford** BEd  
Education Specialist



**Glenda Johnston**  
Growing Programs Coordinator  
and Office Coordinator



**Carla McBeth**  
Lead Program Coordinator,  
Logistics



**Paul Boudreau**  
Program Coordinator,  
Logistics



**Jody Fraser**  
Program Assistant

**Alexis Doyle**  
Summer Assistant

## BC SCHOOL FRUIT AND VEGETABLE NUTRITIONAL PROGRAM

With the help of over 4,000 volunteers and incredible industry partners, BC School Fruit and Vegetable Nutritional Program provides BC grown fruit and vegetable snacks to students in their classrooms 12 times a year, allowing them to sample BC produce such as apples, plums, pears, mini cucumbers, tomatoes, and mini peppers. The program is delivered to over 90% of public and First Nations schools throughout British Columbia, reaching over half a million students.



1,451	SCHOOLS
4,894	VOLUNTEERS
526	FARMERS
7,035,324	FRUIT & VEG SERVINGS



*“Kiwifruit - fuzzy fruit that made kids laugh when told they can bite right into it like a peach! Sweet and tender, perfect fresh snack. Thank you!”*

Kim Stanway, Kent Elementary

Supported by: The Province of British Columbia | The Provincial Health Services Authority | The First Nations Health Authority





## + MILK

Milk and its nutritional benefits have been a positive addition to the BC School Fruit and Vegetable Nutritional Program since 2013. Milk delivery was delivered to Kindergarten to grade five students thanks to a partnership with the BC Dairy Association. Primary students also enjoy the story "A Cow's Tale" with their teachers; a story about life on the dairy farm.

778	SCHOOLS
500	FARMERS
155,868	SERVINGS
12	TIMES A YEAR

*“Our students love to drink milk and if given the opportunity at school they would drink it before school, at recess, and at lunch so we are grateful that you can provide us with some every other week.”*

Calvin Dubray, Marie Sharpe Elementary

## + MILK



*“Kids always love milk - one of their favourites.”*

Gail Nowson, Nicomekl Elementary

Supported by: The Province of British Columbia | The BC Dairy Association



## FRESH TO YOU FUNDRAISER

We developed a unique fundraising opportunity for schools that also encourages students and their families to eat more fruits and vegetables. Schools participating in Fresh to You receive bundles of locally grown fresh fruits and vegetables to sell to family and friends as a fundraiser. It provides information for students and families about fresh, locally grown vegetables and fruit as well as recipes for enjoying the produce at home. Schools receive a 40% profit on all bundles sold.

150	BC COMMUNITIES
69,163 lbs	FRESH BC PRODUCE
5,248	BUNDLES SOLD
\$51,276	PROFIT FOR SCHOOLS

## FRESH TO YOU FUNDRAISER



Partners: The Province of British Columbia | The Provincial Health Services Authority | Buy-Low Foods | BC Fresh



*“The produce was excellent, all recipients were very impressed!”*





## SPUDS IN TUBS

Potato plants are the ideal teaching crop: they can be planted in tubs, they have a short growing season, and they can be harvested before the end of the school year. Students love digging in the soil, planting the seed potato, tending the plants, and then wriggle with excitement when the harvest yields hundreds of potatoes to eat! Thank you to the volunteers who helped with the Spuds in Tubs program this year: Barb Hudson, Kathy Hope, Donna Jack, George Ho, Gail Chan, and Sheryl Martens.



*“Thanks for an awesome program - the kids learned so much!! I hope to do it again next year.”*

Rhonda Staples, Burnaby

**Partners:** W & A Farms | BC Potato and Vegetable Growers | BC Youth in Agriculture Foundation | Canadian Western Bank | CY Grower Supplies Ltd. | The Co-operators Insurance | Terra Link Horticulture Inc. | Art Knapp Plantland - Courtenay | Benjamin Moore - Abbotsford | Buckerfields | Hunter's Garden Centre | Dykhof Nurseries Ltd. | GardenWorks - Mandeville and Lougheed | Minter Country Gardens | Phoenix Perennials | Sticks 'N Stones Nursery | Grow and Gather | PEI Bag Company | Leslie McConnell - MNP | Rotary Club of Abbotsford | Rotary Club of Langley | Royal Oak Women's Institute | Farm Credit Canada

511	CLASSROOMS
12,100	STUDENTS
2,555	TUBS
114,742	POTATOES HARVESTED



## HARVEST BIN PROJECT

Through Harvest Bin Project, schools develop their own growing gardens, giving teachers the tools they need to supplement their curriculum. Growing their own food connects students more to agriculture and the larger world, giving them a deeper understanding of food security. Students will be involved in the farming process from the setting up of the bins, to planting, growing, and harvesting a wide variety of crops. From caring for the soil to learning about plant life cycles and pollinators, this program models the principles of sustainable agriculture.



15	SCHOOLS
75	BINS
900	STUDENTS
44	EDUCATORS AND FARMERS



*“Overall, this project has brought great awareness to the students of how food grows and has inspired some students to go home and grow a garden. One student even went home and made garden boxes to grow Asian vegetables for his father's business!”*

Donna Kraemer, Burnaby Central Secondary

**Partners:** BC Youth in Agriculture Foundation | Diamond Delivery | Silver Valley Farms | Snowcrest | Vancity





## PLANTING A PROMISE

Planting a Promise lets teachers take the classroom outdoors, so students can connect positively with nature and learn science through a hands-on way of exploring the life cycle of a plant. When those cheerful, yellow daffodil blooms greet students in the spring, it gives them a sense of pride in contributing to their school and community. This year Celebrating Liberation with a Promise added a new dimension to this program. Schools each planted 75 Canadian Liberator tulip bulbs in commemoration of the 75th anniversary of the Canadian Forces' role in the liberation of the Netherlands at the end of World War II.

394	CLASSROOMS
9,850	STUDENTS
41,475	BULBS PLANTED
78	COMMUNITIES



Planting A Promise



*“This program has been an amazing success. Our school bloomed bright yellow this spring because of Planting a Promise. We are truly grateful for getting the opportunity to plant daffodils with our students thanks to this wonderful program.”*

Mona Francis, Captain James Cook Elementary

**Partners:** Van Noort Bulb Co. Ltd. | Alpine Garden Club of BC | Art Knapp's Plantland - Courtenay | Buckerfield's Ltd | Hunter's Garden Centers - Vancouver, Surrey | Dykhof Nursery - North Vancouver | GardenWorks - Mandeville, North Burnaby | Grow and Gather - Maple Ridge | Minter Country Garden - Chilliwack | Phoenix Perennials - Richmond | Sticks N Stones Nursery - Campbell River

**Celebrating Liberation with a Promise Partners:** Dutch Liberation Canadian Society 2020 | Van Noort Bulb Co. Ltd. | Assante Wealth Management | City of Burnaby | Data Roots Web Development | Hemlock Printers | Jak's Beer Wine Spirits | Minter Country Garden | Schiphol Industries | Triple Tree Nursery Land

## THE PENCIL PATCH

Community and schools come together at The Pencil Patch — A Garden for Learning. Each spring, all grade levels (K-12) are invited to visit The Pencil Patch and participate in hands-on lessons in planting, maintaining the garden, and harvesting. Fun learning opportunities include a tour of BC agriculture subjects, such as soil, pollinators, water, growing zones, the Agriculture Land Reserve, invasive species, greenhouses, crop rotation, and more. We recruited volunteers to assist our staff in The Pencil Patch. The volunteers help with lessons and assist with the maintenance of the garden. Thank you to Gail Chan, Barb Hudson, and Sheryl Martens for supporting our garden programs.

25	SCHOOLS
1,070	STUDENTS
10	VOLUNTEERS AND STAFF
1,000+	SMILES



*“Great activities and fabulous information.”*

Nancy Sinclair, Lakeview Elementary



**Partners:** Abbotsford Community Garden | BC Youth in Agriculture Foundation | City of Abbotsford | McDonald & Ross Construction Ltd.



## TAKE A BITE OF BC

Beginning its tenth year, BCAITC, together with the BC Culinary Arts Association, BC agricultural commodity groups, and BC producers, deliver fresh, BC grown product five times a year to secondary schools running a Culinary Arts program. The teaching chefs provide awareness about the foods that are grown on farms in the province and the students are inspired to create recipes featuring these products to offer the student population at their school.

55	TEACHING KITCHENS
7,263	CULINARY ARTS STUDENTS
58,000 lbs	FRESH BC PRODUCTS
35	PRODUCT DONORS



*“The students in the culinary program would like to thank each supplier for their wonderful products. They are always so proud of what the farmers are doing in British Columbia. It’s interesting what they say about each product and then, we plan our menu around it.”*

Chef Brian Roodenrys, Semiahmoo Secondary

**Partners:** BC Blueberry Council | BC Broiler Hatching Egg Commission | BC Cattlemen’s Association | BC Chicken Marketing Board | BC Cranberry Marketing Commission | BC Dairy Association | BC Egg Marketing Board | BC Fresh | BC Frozen Foods Ltd. | BC Hot House Foods | BC Pork Producers’ Association | BC Processing Vegetable Industry Development Fund | BC Raspberry Industry Development Fund | BC Salmon Farmers’ Association | BC Shellfish Growers’ Association | BC Strawberry Growers’ Association | BC Tree Fruits | BC Turkey Marketing Board | Creekside Hothouse Ltd. | Fraser Valley Cole Crop Growers’ Association | Fraser Valley Peas, Bush Beans & Corn Growers’ Association | Golden Valley Foods | Highline Mushrooms | Houweling’s Tomatoes | Metro Vancouver Agriculture Awareness Grant | Nature’s Touch Frozen Foods (West) | Ocean Spray | Snowcrest Frozen Foods | South Alder Farms | Sunrise Poultry Processors | Van Eekelen Enterprises Ltd. | VersaCold Logistics Services | Windset Farms | Alberta Canola Producers Commission

## SUMMER INSTITUTE

Every July, teachers hungry to expand their knowledge of agriculture become the students at BCAITC and the UBC Faculty of Education’s Summer Institute course in Abbotsford, BC. Together, we provide teachers with professional development tools and resources to help them integrate important concepts related to food, the agriculture industry, and environmental sustainability into their classrooms.

Through active participation on field trips with Farmer Bruce Wisbey to Rose Gate Dairy Farm, Sumas Ridge Greenhouse, Poultry in Motion, and Sardis Secondary School Farm, and various guest speakers including: Bruce Ford of Metro Vancouver, Lindsay McCoubrey of Provincial Agricultural Land Commission, Marc Schutzbank of Fresh Roots, Erica and Doug Fossen of BC Cattlemen’s Association, participants in this five-day course explore practical ways to integrate concepts related to food production and consumption, food safety, agricultural issues, and sustainability across the curriculum at all grade levels. The meals for the week and hands on food preparation sessions were prepared by Chef Randle. The result is created curriculum projects and lesson units that can be shared with students, as well as other educators around the province, that are rich in agricultural literacy.

35	TEACHER PARTICIPANTS
5	DAYS
9	SPEAKERS AND FARMERS
6	FARM TOURS



*“Engaging. What is better than chef demos, lunch, and field trips? Aside from being super fun, the content was really eye opening and has inspired me to change the way I shop, eat, and teach my students.”*

Summer Institute Participant

**Partners:** UBC | BC Cattlemen’s Association | BC Chicken Marketing Board | BC Salmon Farmers Association

Summer Institute





Sips and Sprouts



Sips and Sprouts

E V E N T S



Educators Agriculture Tour (EAT)



Educators Agriculture Tour (EAT)



PNE Agriculture Culinary Stage



Pacific National Exhibition



Donor Appreciation



Aquaculture in the Classroom



Donor Appreciation



Donor Appreciation



Educators Agriculture Tour (EAT)



BC Greenhouse Veggie Days



Canadian Agriculture Literacy Month



Delta Day at the Farm



## 2019 OUTSTANDING TEACHER AWARD

Sponsored by Dairy-Crop Solutions

Each year, we recognize a BC teacher who has been a champion in agriculture education. This teacher award is presented annually at the BC Agriculture Gala in Abbotsford - this year to Monica Bradbury.

A home economics teacher at Ballenas Secondary School in Parksville, Monica Bradbury educates her students on the ecology of food while encompassing food literacy, food miles, and food sustainability. For the past year, Monica has also enthusiastically taken on the role of a BCAITC Teacher Ambassador, providing other teachers on Vancouver Island with education on agriculture and connecting them with BCAITC resources and programs.

With a Masters in Education and 30 years of teaching experience educating over 5,000 students, Monica brings a wealth of knowledge in the areas of food science and curriculum development. She also has a strong connection to her local farming community. Monica is deeply passionate about exposing students and teachers to agriculture, especially in making connections between the food we eat, who produces it, and where it comes from. She believes in getting her students out of the classroom and into the community to meet, tour, and work with local farms, as well as bringing a farm environment to her school.



## SCIENCE FAIR AWARDS

To highlight the connection between agriculture and science, BCAITC supports the Science Fair Foundation of British Columbia. Each year, we contribute 13 regional science fair awards for outstanding projects that demonstrate the practical application of scientific principles to agriculture.

## THANKS TO OUR SUPPORT TEAM

- Nicole Davey is the bookkeeper for the Foundation. Nicole works closely with the Executive Director and Treasurer.
- Chef Randle – Chef Instructor from Maple Ridge Secondary – is the BCAITC Celebrity Chef, taking the Take a Bite of BC message to public events.
- Nathan Hampson and his team at Stratum Systems administers the website and school log in and provides support services to it and our computer systems.
- Michela Sorrentino of hermani + sorrentino design and Jackie Veasy of Two Bears Creative provide graphic design for the Foundation.
- Ken Forcier of Kenneth A. Forcier CPA Inc. of Abbotsford completed the review engagement for 2019 and subsequently provided the Foundation's financial statements.
- Barbara Adams of HR Architects and Heather Johnson of HR West Consulting work with the Foundation, board, and staff on board governance and human resources.

## EDUCATION SPECIALIST'S REPORT

AMY STAFFORD

The New Year began with Professional Development days for teachers in the Cariboo and Okanagan regions of our province in January and February. Despite the snowy weather, both sessions were well attended and teachers left excited to use our programming and resources.

As winter turned the corner into spring, I became very involved in the Harvest Bin Project, from providing introductory workshops to the participating teachers, to delivering bins in the back of a U-Haul and coordinating communication between the teachers, garden centres, delivery drivers, and local farm partners. This was a task also included development of several lesson plans designed to reach new regions of the province with large-scale school gardening opportunities.



The springtime brought about exciting events, including the Greenhouse Veggie Days school tours, and the BC Aquaculture Conference in Victoria. All of these events served to highlight growing and careers in our agriculture industry in BC, and how we can connect these multifaceted areas to students. From flowers to field vegetables and fish, there is an agriculture area for everyone!

What I am most proud to have worked on this year is the development and implementation of two new summer programs – our Educators Agriculture Tour (EAT) and our BCAITC Teacher Ambassador Program. EAT was

created as a way to educate teachers about agriculture straight from the source – the producers, processors, and professionals that make the industry what it is! Over two days, 34 teachers participated in a variety of farm and processing facility tours, practiced their culinary skills, engaged in industry led panel discussions, and ate ate lots of delicious BC food! At the end of this tour, our four Ambassador candidates stayed for one extra day to receive training in delivering BCAITC resources, Pro-D presenting, and resource development. Based in the Central Interior, Okanagan, and on Vancouver Island, these teachers have been hard at work delivering resources and Pro-D offerings to teachers in their home neighbourhoods. Be sure to read more about them on our new Teacher Ambassador website page!



Launched in August at the PNE, we continue to focus on a resource for secondary level educators, our newest digital tool, the Grow BC GIS map. This interactive tool was also highlighted at the Teachers of Home Economics Specialist Association (THESA) Conference in October. Featuring interactive map icons and stories, this resource helps to tell the story of BC's agriculture production of over 60 commodity groups! We also worked closely with our national AITC counterparts to bring the resource kit "What's in Your Lunchbox?" to Home Economics teachers. Designed to promote interactive learning through stories, games, and presentations, these kits are available in English and French and have been a hit with teachers across the province.

In partnership with the BC Chicken Marketing Board, we were able to bring our Take a Bite of BC Spotlight Series presentations to three different high schools in Vancouver this past November. Students in Culinary Arts, chef training programs, and home economics classes were able to learn firsthand about what it takes to produce BC chicken, straight from the farmers themselves.

It has been a busy and rewarding year with BCAITC, and I am looking forward to continuing my post into 2020. There are a number of great new events coming to our province, including the student agriculture career conference, engAGe!, and I am excited to see where agriculture education goes in the next year!



BRITISH COLUMBIA  
AGRICULTURE IN THE CLASSROOM FOUNDATION

December 31, 2019  
Index to the financial statements

**Independent Practitioner's Review Engagement Report**

**Financial Statements**

Statement of financial position  
Statement of operations  
Statement of changes in net assets  
Statement of cash flows  
Notes to financial statements  
Schedule I - Schedule of BC School Fruit and Vegetable Nutritional Program  
Schedule 2 - Schedule of program sponsorships and grants  
Schedule 3 - Schedule of other programs

**KENNETH A. FORCIER CPA INC.**

CHARTERED PROFESSIONAL ACCOUNTANT

*Accounting \* Auditing \* Income Tax*

109 - 2611 Pauline Street  
Abbotsford, BC V2S 3S2

Telephone: 604-853-4707  
Fax: 604-853-9288

**INDEPENDENT PRACTITIONER'S REVIEW ENGAGEMENT REPORT**

To the members of:  
British Columbia Agriculture in the Classroom Foundation

I have reviewed the accompanying financial statements of British Columbia Agriculture in the Classroom Foundation that comprise the statement of financial position as at December 31, 2019 and the statements of operations, changes in net assets and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

**Management's Responsibility for the Financial Statements**

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

**Practitioner's Responsibility**

My responsibility is to express a conclusion on the accompanying financial statements based on my review. I conducted my review in accordance with Canadian generally accepted standards for review engagements, which require me to comply with relevant ethical requirements.

A review of financial statements in accordance with Canadian generally accepted standards for review engagements is a limited assurance engagement. The practitioner performs procedures, primarily consisting of making inquiries of management and others within the entity, as appropriate, and applying analytical procedures, and evaluates the evidence obtained.

The procedures performed in a review are substantially less in extent than, and vary in nature from, those performed in an audit conducted in accordance with Canadian generally accepted auditing standards. Accordingly, we do not express an audit opinion on these financial statements.



# KENNETH A. FORCIER CPA INC.

CHARTERED PROFESSIONAL ACCOUNTANT

Accounting \* Auditing \* Income Tax

109 - 2611 Pauline Street  
Abbotsford, BC V2S 3S2

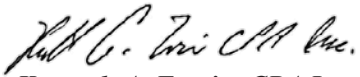
Telephone: 604-853-4707  
Fax: 604-853-9288

## Basis for Qualified Conclusion

In common with many not-for-profit organizations, British Columbia Agriculture in the Classroom Foundation derives revenue from fundraising activities, the completeness of which is not susceptible to me obtaining evidence I considered necessary for the purpose of the review. Accordingly, the evidence obtained of these revenues was limited to the amounts recorded in the records of British Columbia Agriculture in the Classroom Foundation. Therefore, I was unable to determine whether any adjustments might have been found necessary with respect to fundraising revenue, excess of revenue over expenses, and cash flows from operations for the years ended December 31, 2019 and 2018, current assets as at December 31, 2019 and 2018 and net assets as at January 1 and December 31 for both the 2019 and 2018 year ends. My conclusion on the financial statements as at and for the year ended December 31, 2018 was modified accordingly because of the possible effects of this limitation in scope.

## Qualified Conclusion

Based on my review, except for the possible effects of the matter described in the Basis for Qualified Conclusion, nothing has come to my attention that causes me to believe that the financial statements do not present fairly, in all material respects, the financial position of British Columbia Agriculture in the Classroom Foundation as at December 31, 2019, and results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

  
Kenneth A. Forcier CPA Inc.  
Chartered Professional Accountant

Abbotsford, British Columbia  
April 8, 2020

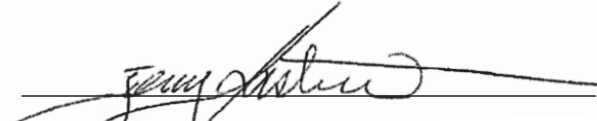

## BRITISH COLUMBIA AGRICULTURE IN THE CLASSROOM FOUNDATION

### STATEMENT OF FINANCIAL POSITION (Unaudited)

As at December 31, 2019

	<u>2019</u>	<u>2018</u>
<b>ASSETS</b>		
<b>CURRENT</b>		
Cash and Cash Equivalents (Note 3)	\$ 3,654,148	\$ 4,176,738
Accounts Receivable	4,276	14,900
GST Refundable	26,281	28,246
Inventory (Note 4)	19,057	24,067
Prepaid Expense	<u>3,921</u>	<u>3,177</u>
	<u>3,707,683</u>	<u>4,247,128</u>
<b>LONG TERM</b>		
Capital Assets (Note 5)	<u>708</u>	<u>946</u>
	<u>\$ 3,708,391</u>	<u>\$ 4,248,074</u>
<b>LIABILITIES</b>		
<b>CURRENT</b>		
Accounts Payable and Accrued Liabilities	\$ 38,784	\$ 1,243,321
Unearned Revenue (Note 6)	<u>2,544,407</u>	<u>1,965,177</u>
	<u>2,583,191</u>	<u>3,208,498</u>
<b>NET ASSETS</b>		
<b>NET ASSETS</b>		
Capital Asset Fund	708	946
Unrestricted Net Assets	<u>1,124,492</u>	<u>1,038,630</u>
	<u>1,125,200</u>	<u>1,039,576</u>
	<u>\$ 3,708,391</u>	<u>\$ 4,248,074</u>

Approved by the Board

The accompanying notes are an integral part of these financial statements.

Kenneth A. Forcier CPA, Inc.



**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**STATEMENT OF OPERATIONS**  
(Unaudited)

For the year ended December 31, 2019

	<u>2019</u>	<u>2018</u>
<b>RECEIPTS</b>		
Donations	95,057	126,811
Program Revenue and Other (Schedule 1)	253,395	257,947
Program Sponsorships and Grants (Schedule 2)	178,289	60,958
Interest	127,289	93,357
Resource Sales	<u>472</u>	<u>-</u>
	<u>654,502</u>	<u>539,073</u>
 <b>EXPENDITURES</b>		
Advertising and Promotion	36,769	33,244
Conference and Meetings	4,433	4,293
Contracts and Wages	307,106	283,885
Insurance	3,562	3,705
Office and Miscellaneous	6,799	5,921
Professional Fees	6,150	6,150
Resources Development and Printing	42,030	14,046
Travel	3,629	4,059
Programs - Other (Schedule 3)	<u>158,162</u>	<u>136,481</u>
	<u>568,640</u>	<u>491,784</u>
 <b>SURPLUS (SHORTFALL) OF RECEIPTS OVER EXPENDITURES</b>	 <u>\$ 85,862</u>	 <u>\$ 47,289</u>

*The accompanying notes are an integral part of these financial statements.*

*Kenneth A. Forcier CPA, Inc.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**STATEMENT OF CHANGES IN NET ASSETS**  
(Unaudited)

For the year ended December 31, 2019

	<u>Capital</u>	<u>Asset Fund</u>	<u>Unrestricted</u>	<u>2019</u>	<u>2018</u>
<b>BALANCE, beginning of year</b>	\$ 946	\$ 1,038,630	\$ 1,039,576	\$ 992,610	
Surplus (Shortfall) of revenue over expenditures:	-	85,862	85,862	47,289	
Transfer from unrestricted:					
Amortization	<u>(238)</u>	<u>-</u>	<u>(238)</u>	<u>(323)</u>	
<b>SURPLUS, end of the year</b>	<u>\$ 708</u>	<u>\$ 1,124,492</u>	<u>\$ 1,125,200</u>	<u>\$ 1,039,576</u>	

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**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**STATEMENT OF CASH FLOWS**  
(Unaudited)

**December 31, 2019**

	<u>2019</u>	<u>2018</u>
<b>Cash Provided by Operating Activities</b>		
Net surplus (Shortfall)	\$ <u>85,862</u>	\$ <u>47,289</u>
<b>Changes in non-cash working capital:</b>		
Accounts Receivable	10,624	(3,954)
GST Recoverable	1,965	(3,401)
Inventory	5,009	6,080
Prepaid Expense	(744)	1,304
Accounts Payable and Accrued Liabilities	(1,204,536)	417,381
Unearned Revenue	<u>579,230</u>	<u>(2,277,356)</u>
	<u>(608,452)</u>	<u>(1,859,946)</u>
<b>Decrease in cash and cash equivalents</b>	<b>(522,590)</b>	<b>(1,812,657)</b>
<b>Cash and cash equivalents, beginning of year</b>	<u><b>4,176,738</b></u>	<u><b>5,989,395</b></u>
<b>Cash and cash equivalents, end of year</b>	<u><b>\$ 3,654,148</b></u>	<u><b>\$ 4,176,738</b></u>

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*Kenneth A. Forcier CPA, Inc.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
(Unaudited)

**December 31, 2019**

**1. PURPOSES OF THE ORGANIZATION**

British Columbia Agriculture in the Classroom Foundation is a non-profit organization and was incorporated under the *Society Act* of British Columbia on August 9, 1999. The foundation is a charity registered under section 149(1)(i) of the *Income Tax Act* and is therefore not subject to taxation.

The purposes of the foundation are:

- to promote an awareness and understanding of sustainable agriculture and food systems in B.C. Schools;
- to enable students to make informed decisions about food choices, food safety, the importance of our own supply of food and other agriculture products as well as the protection of B.C.'s agriculture resources;
- to foster awareness of careers to be found in agriculture and food systems;
- to attract funding for the research, development and implementation of programs to meet the above stated purposes of the society;
- to provide classroom ready resource material and activities on the agri-food system which can be integrated into the existing school curriculum;
- to provide in-service professional development on the agri-food system for British Columbia teachers; and
- to establish a clearing house of agri-food system resources for classroom teachers.

**2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

The accounting policies of the foundation are in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO). Outlined below are those policies considered particularly significant.

The financial statements have, in management's opinion, been properly prepared within reasonable limits of materiality and within the framework of the accounting policies summarized below:

**(a) FUND ACCOUNTING**

The Foundation follows the restricted fund method of accounting for contributions.

The General Fund accounts for the organization's program delivery and administrative activities. This program reports unrestricted resources and restricted operating grants.

The Capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Foundation's Capital Assets.

**(b) INVENTORY**

Inventory, which is comprised of publication materials held for distribution, is valued at the lower of cost or replacement cost.

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*Kenneth A. Forcier CPA, Inc.*



**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
(Unaudited)

**December 31, 2019**

**(c) USE OF ESTIMATES**

When preparing financial statements in accordance with ASNPO, the Foundation makes estimates and assumptions relating to:

- Reported amounts of revenues and expenses;
- Reported amounts of assets and liabilities; and
- Disclosure of contingent assets and liabilities.

Management's assumptions are based on a number of factors, including historical experience, current events and actions that the organization may undertake in the future, and other assumptions that I believe are reasonable under the circumstances. Actual results could differ from those estimates under different conditions and assumptions. Estimates were used when accounting for certain items, such as the useful lives of assets, impairment of long-lived assets and deferred operating grants.

Amortization is based on the estimated useful lives of property, plant and equipment. These estimates and assumptions are reviewed periodically and, as adjustments become necessary they are reported in the periods in which they became known.

**(d) REVENUE RECOGNITION**

Restricted contributions are recognized as revenue in the year when related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Unrestricted investment income is recognized as revenue when earned.

**(e) CONTRIBUTED GOODS**

Products having a fair market value \$112,327 (2018 - \$ 137,479) have been donated to the foundation for use in their programs by the following organizations: BC Cattlemen's Association, BC Chicken Marketing Board, BC Dairy Association, BC Egg Marketing Board, BC Fresh, BC Frozen Foods Ltd., BC Hot House Foods Inc., BC Pork Producers Association, BC Raspberry Growers Association, BC Salmon Farmers Association, BC Shellfish Growers Association, BC Strawberry Growers Association, BC Tree Fruits Cooperative, BC Turkey Farmers, Creekside Hothouse Ltd., Golden Valley Foods, Highline Mushrooms, Houweling's Tomatoes, Nature's Touch Frozen Foods (West), Ocean Spray of Canada, Saputo, Snowcrest Frozen Foods, South Alder Farms, Sunrise Farms, Van Eekelen Enterprises, Versa Cold Logistics Services, Windset Farms, Alberta Canola Producers Commission, W&A Farms, BMO, Rogers Flour, Little Qualicum Cheeseworks, Johnston's Meats, Hunter Garden Centre, Harker's Organics, Rainbow Greenhouses, Tanglebank, Sidhu and Sons Nursery, Assante Wealth Management, City of Burnaby, Data Roots Web Management, Hemlock Printers, Jak's, Minter Country Garden, Schiphol Industries, Triple Tree Nurseryland, Van Noort Bulb Co. Ltd.,

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**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
(Unaudited)

**December 31, 2019**

**(f) FINANCIAL INSTRUMENTS**

The Foundation uses risk management to monitor and manage its risk arising from financial instruments. These risks include credit risk, interest rate risk and market risk.

The Foundation does not use any derivative financial instruments to mitigate these risks.

**Credit risk**

Credit risks arise from two sources; cash and cash equivalents and accounts receivable. Cash and cash equivalents are deposited with reputable, major financial institutions to limit the credit risk exposure. The credit risk from parties not paying accounts receivable is not considered to be significant.

**Interest rate risk**

The Foundation is exposed to interest rate risk with respect to cash equivalents. Changes in interest rates can affect the fair value of investments and the cash flows related to interest income and expense.

**Liquidity risk**

Liquidity risk exposure is dependent on the receipt of funds from Provincial Government grants and other sources to enable the Foundation to pay its liabilities as they become due.

**Market risk**

In my opinion, the Foundation is not exposed to any significant market risk.

**(g) CAPITAL ASSETS**

Capital Assets are recorded at cost. Amortization has been calculated using the following methods and rates as follows, except in the year of acquisition when one half of the rate is used. No amortization is applied in the year of disposal.

Displays and fixtures	20% diminishing balance
Computer equipment	30% diminishing balance
Equipment	20% diminishing balance

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*Kenneth A. Forcier CPA, Inc.*



**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
(Unaudited)

**December 31, 2019**

**3. CASH AND CASH EQUIVALENTS**

	<u>2019</u>	<u>2018</u>
Canadian Western Bank business savings account, bearing interest at 1.30%	\$ 711	\$ 722
Canadian Western Bank operating account, bearing interest at 1.60%	1,147,287	3,176,017
Canadian Western Bank flex account, bearing interest at the banks prime rate plus 1.50%	1,506,150	-
Canadian Western Bank GIC, bearing interest at 2.73% maturing August 24, 2020	1,000,000	-
Canadian Western Bank GIC, bearing interest at 2.425% maturing May 17, 2019	-	1,000,000
	<u>\$ 3,654,148</u>	<u>\$ 4,176,738</u>

**4. INVENTORY**

	<u>2019</u>	<u>2018</u>
BCSFVNP	\$ 4,251	\$ 5,665
Alfabet Book	7,467	7,660
Take a Bite of B.C.	1,439	879
Other	5,900	9,863
	<u>\$ 19,057</u>	<u>\$ 24,067</u>

**5. CAPITAL ASSETS**

	<u>Cost</u>	<u>Accumulated Depreciation</u>	<u>Net 2019</u>	<u>Net 2018</u>
Computer equipment	\$ 21,179	\$ 20,840	\$ 339	\$ 483
Displays and fixtures	4,207	4,170	37	48
Equipment	4,299	3,967	332	415
	<u>\$ 29,685</u>	<u>\$ 28,977</u>	<u>\$ 708</u>	<u>\$ 946</u>

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*Kenneth A. Forcier CPA, Inc.*

**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

**NOTES TO FINANCIAL STATEMENTS**  
(Unaudited)

**December 31, 2019**

**6. UNEARNED REVENUE**

Unearned revenue relates to certain funding received during the year that, in the opinion of the directors is attributable as income in a subsequent year. The funds will be used to deliver the BCSFVNP.

**7. CONTRACTUAL OBLIGATION**

The foundation is committed to a premises lease expiring August 31, 2022, with amounts due over the next 3 fiscal years as follows:

	<b>Year</b>	<b>Amount</b>
	2020	\$48,396
	2021	\$50,870
	2022	\$35,013

**8. ECONOMIC DEPENDENCE**

The foundation received the majority of its funding from the Province of British Columbia and is therefore economically dependant on continued funding in order to ensure ongoing delivery of certain of its programs.

**9. REMUNERATION OF EMPLOYEES**

As required to disclose by the Societies Act of British Columbia, the Executive Director was remunerated \$119,953 in wages and benefits.

**10. SUBSEQUENT EVENT**

Subsequent to December 31, 2019 the COVID-19 outbreak was declared a pandemic by the World Health Organization. The situation is dynamic and the ultimate duration and magnitude of the impact on the economy and the financial effect on our business is not known at this time.

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*Kenneth A. Forcier CPA, Inc.*



**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

(Unaudited)

For the year ended December 31, 2019

**SCHEDULE I - BC SCHOOL FRUIT AND VEGETABLE NUTRITIONAL PROGRAM**

	<u>2019</u>	<u>2018</u>
<b>REVENUE</b>		
BCSFVNP	\$ 4,410,249	\$ 4,515,073
Fresh to you BC School Fundraiser	<u>66,392</u>	<u>41,996</u>
	<u>4,476,641</u>	<u>4,557,069</u>
<b>EXPENDITURES</b>		
<b>PROGRAM - BCSFVNP</b>		
Product and Primary Distribution	2,407,289	2,451,626
Carrier Costs	595,743	582,491
Program Materials	35,684	42,390
PAC Funding and Training	2,250	1,750
Salaries and Training	162,631	207,462
Program Office and Administration	76,682	60,618
Computer Programming	44,613	44,033
Special Projects	-	13,114
Fresh to You BC School Fundraiser	56,902	40,320
Fridge Grants	18,092	19,672
Program Evaluation	<u>384</u>	<u>78,403</u>
	<u>3,400,270</u>	<u>3,541,879</u>
<b>PROGRAM - MILK</b>		
Product and Primary Distribution	752,193	698,951
Carrier Costs	67,784	54,010
Computer Programming	2,999	3,263
Program materials	<u>-</u>	<u>1,019</u>
	<u>822,976</u>	<u>757,243</u>
	<u>4,223,246</u>	<u>4,299,122</u>
<b>BCAITC ADMINISTRATION FEE</b>	\$ <u>253,395</u>	\$ <u>257,947</u>

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**BRITISH COLUMBIA**  
**AGRICULTURE IN THE CLASSROOM FOUNDATION**

(Unaudited)

For the year ended December 31, 2019

**SCHEDULE 2 - SCHEDULE OF PROGRAM SPONSORSHIPS AND GRANTS**

	<u>2019</u>	<u>2018</u>
<b>RECEIPTS</b>		
Alfalfabet Book	-	444
Planting a Promise	1,994	-
Spuds in Tubs	55,259	11,160
Summer Institute Sponsor	1,155	2,172
Take a Bite of BC	19,600	32,146
Grant Income	<u>100,281</u>	<u>15,036</u>
	<u>\$ 178,289</u>	<u>\$ 60,958</u>

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**BRITISH COLUMBIA  
AGRICULTURE IN THE CLASSROOM FOUNDATION**

(Unaudited)

For the year ended December 31, 2019

**SCHEDULE 3 - SCHEDULE OF OTHER PROGRAMS**

EXPENDITURES	<u>2019</u>	<u>2018</u>
<b>PROGRAMS - OTHER</b>		
Ag Literacy Week / BC 4-H	\$ -	\$ 4,000
Pencil Patch	1,419	2,607
Regional Science Fair Awards	1,000	1,000
Planting a Promise	4,791	6,781
Spuds in Tubs	26,803	28,339
Summer Institute	10,654	11,596
Take a Bite of BC	57,064	59,471
Teacher Workshops	27,366	4,891
The Harvest Bin Project	4,395	1,486
Trial Program Initiatives	24,670	16,310
	<u>\$ 158,162</u>	<u>\$ 136,481</u>

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Kenneth A. Forcier CPA, Inc.

# THANK YOU TO OUR DONORS IN ANNUAL GIVING 2019

Together we are making  
a difference for *Agriculture*



**Grand Champions \$10,000+**



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BC Chicken Growers' Association | Harker's Organics | Kathleen Zimmerman | BC Tree Fruits | Atchelitz Women's Institute | Alpine Garden Club of BC | The Co-operators

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Sydney Massey | Gerry Kasten | Walter & Elsie Goerzen | Sarah & David Ryall | BC Provincial Employee Community Service Fund

**White Ribbon Donors \$500+**

Golden View Farm Ltd. | Katherine Webster | HR Architects

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**BC AGRICULTURE IN THE CLASSROOM FOUNDATION**

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